

Luke Taylor

Phone: (801) 895-5316

Email: Luket12@byu.edu

EDUCATION:

Brighton High School, Cottonwood Heights, Utah

- GPA: 3.89
- ACT: 23
- Helped get the special olympics team at my high school started. Was very involved in the special needs peer mentoring programs. I attended one class a day with my assigned student and another period as a teaching assistant for the special needs program.

Brigham Young University

- Major: Neuroscience (Pre-med)
- Member of DAPi

WORK EXPERIENCE:

ShipEX

- Business development duties, including identifying potential customers, developing sales leads, and making cold calls.
- Learned to use Microsoft Office applications as well as unique internal and external software applications to sell, book, and broker truck loads.
- Logistics coordinator duties ,including evaluating target rates to maximize profit using the company's transportation assets.
- Negotiated rates with motor carriers and brokers.
- Performed certain account executive functions including service calls and developing solutions to unique problems of valued customers.
- Drafted standard operating procedures for my position.
- Created training videos and information sheets to increase efficiency for the new account executives, business development reps, and logistics coordinators.
- Helped train new employees.

Leasend

Made outbound sales calls for an auto leasing company.

COMMUNITY SERVICE:

Courage Reigns

- Work with people who have learning disabilities and all sorts of disabilities using equine therapy.

HXP

- I was a last minute trip leader/parent leader in West Virginia
- Helped with watching the kids and keeping everything running smoothly
- Helped run spiritual devotionals and helped create a good environment where people felt comfortable sharing spiritual experiences
- Repaired houses for single parents in the Appalachian mountains who were struggling to afford necessary repairs.

Mission for Church of Jesus Christ of Latter-day Saints

- Farmington New Mexico Mission

EXTRA CURRICULAR ACTIVITIES/HOBBIES:

Sports

- Love playing pickleball, basketball, football, tennis, soccer

Intramural sports

- Have played multiple teams and really enjoy them

Being Outdoors

- Love going on runs, fishing, hiking

